

## **EXPERIENCED FUND-RAISER**

Save Langebaan Lagoon (SLL) public interest group was founded in February 2017 to create awareness of and coordinate opposition to an 884 hectare aquaculture development zone from being implemented in Langebaan's pristine and protected waters. Save Langebaan Lagoon is preparing to challenge this development in the High Court and now urgently requires the services of an experienced fund-raiser to secure donations to cover our legal costs. This is a temporary, 4-6 month contractual position

The successful applicant must have a proven record of generating donor funds to a value of at least R5 million per annum.

### **Key areas of responsibility:**

- Developing, writing and submission of proposals, grant/funding opportunity research, identifying innovative funding opportunities and managing grant compliance and reporting.
- Expansion of the current donor base and the visibility of the organisation within the business sector and grant-maker/foundation community.
- Researching and identifying Corporate Social Investment (CSI) programmes and businesses that match SLL's organisational goals
- Coordinating fundraising and donor-related activities, including donor liaison, in close cooperation with the SLL executive.
- Managing, preparation and timely submission of progress/ project reports to donors.
- Developing, growing and maintaining SLL's donor database.
- Monitoring and evaluating the outcomes of SLL's fundraising activities.
- Identifying, planning and implementing an appropriate gala event.

### **Requirements:**

- Five to ten years' experience in fundraising, with a demonstrated ability to develop, draft and implement excellent, effective fundraising strategies and proposals.
- A proven track-record in fund-raising campaigns in excess of R5 million per annum, preferably from the corporate sector.
- Own network of national and international donors.
- Excellent verbal, written, electronic and interpersonal communication skills in English.
- Strong planning, co-ordination and organisational skills.

- Excellent presentation and networking skills.
- Knowledge and experience of managing databases.
- Computer literate: Must be proficient in Word, Excel, Power Point, Outlook, as well as skilled in the appropriate use of social networking platforms.
- A thorough understanding of local and international donors, the NGO sector and fundraising trends.
- Ability to establish effective funding partnerships in line with SLL's culture and goals.
- Pays attention to detail.
- The ability to take initiative, as well as identify and timeously pursue funding opportunities.
- Ability to work under pressure and willing to work after hours to meet deadlines.
- A team player who also works well independently and has a high degree of self-management and self-direction.
- Skilled in use of research techniques in both print and electronic media.
- Confident, positive, persuasive and professional in all communications with potential funders.
- Own reliable transport and valid driver's license.
- Reliable internet connectivity

**Advantages:**

- International fund-raising experience.
- Experience of working in an NGO.
- Gala event planning and co-ordination.
- Based in or within close proximity to Cape Town