



*Mellon Educate is an Irish based educational non-profit organisation aiming to transform under-achieving schools in South Africa through intervention.*

*Since 2013 Mellon Educate has undertaken to physically improve the quality of school facilities and also commits to a 2 to 3 year mentoring and training partnership – the Mellon Educate Results Programme. Working closely with the Western Cape Education Department whose mission is permanently improve school results, striving for a higher sustainable pupil pass rate.*

*Based in Blackheath, Cape Town, Mellon Educate seeks to appoint a*

## **Fundraising Manager**

***Key areas of responsibility will include:***

- Researching, developing and implementing a fundraising plan to deliver a minimum R8 million of funds for the charity within a 12-month period. (Income would be derived from a number of key audiences/stakeholders including: government funding/grants; major donors; charity partners; corporate partners; legacies; and individual giving)
- Researching, identifying and targeting key influencers to support the above and build relationships.
- Initiating, preparing, writing and managing grant applications with SA government (sovereign funds) and charity partners including trusts and foundations.
- Monthly reporting to the Mellon Educate Board and CEO on the plan, activities and results.

***The Fundraising Manager will also be responsible for developing and managing the fundraising and communications strategy, ensuring it is:***

- Aligned with organisational aims and values
- Delivers the income the charity needs to achieve its objectives
- Stimulates public awareness of the charity's work
- Mobilises influencer groups and government to support charity's mission

Requirements for this exciting and challenging position include:

- A proven track record of fundraising, preferably in the education environment
- A passion to improve the current educational offering in under-resourced schools
- Excellent relationship and network building skills
- Ability to communicate effectively orally and in writing in English
- Experience in raising funds from CSI and high net-worth individuals is essential

View the application instructions on the vacancies page at [www.actionappointments.co.za](http://www.actionappointments.co.za) and email your application by **Monday 7<sup>th</sup> November 2016** to [lisa@actionappointments.co.za](mailto:lisa@actionappointments.co.za)

